

CABLE SECRETARIAT DISSEMINATION

CLASSIFIED MESSAGE

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ACTION UNIT

06 SEP 70 CITE SANTIAGO

SEP

DIRECTOR

FOR DELIVERY OPENING OF BUSINESS 7 SEPT.

1. BELIEVE FOLLOWING DESCRIPTIONS OF MOOD AND ATTITUDE
OF [REDACTED] MAY BE OF HELP TO HQS IN
EVALUATING OUR SUBSEQUENT MESSAGES. ALL HAVE REACTED
STRONGLY TO WHAT CAN ONLY BE DESCRIBED AS A SHATTERING
AND RUDE SHOCK OF ALLENDE GETTING THE FIRST MAJORITY.
THEIR REACTIONS ARE REVEALING TO SAY THE LEAST.

2. [REDACTED] CALM AND COOL WITH NO ILLUSIONS ABOUT ANY
EASY WAY OUT. DOING MORE LISTENING THEN TALKING IN
EVIDENT INTENT TO GAGE REACTIONS OF OTHERS AS WELL AS
TO GATHER INFORMATION. [REDACTED]

Declassified and
Approved for Release
July 2000

[REDACTED] IN SUM, THOUGH WE HAVE OFTEN DISCOUNTED
[REDACTED] PAST WHEN [REDACTED] IS EUPHORIC OR MERELY VERBOSE
ON THE SUBJECT OF POLITICS FOR THE SAKE OF POLITICS, WHICH
IS AFTER ALL [REDACTED] WE FIND [REDACTED] REALISTIC AND [REDACTED]

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PAGE 2 SANTIAGO

COLDLY ANALYTICAL IN DEFEAT. IS SLOWLY EXPLORING VISIBLE
ALTERNATIVES INTENT ON FINDING, IF POSSIBLE, SOME
SMALL CRACKS IN WHAT LOOKS LIKE A SMOOTH GLASS WALL.

3. HOLDING UP EXCEEDINGLY WELL AS
WE EXPECTED. CONFIDENCE IN USG AND STATION
UNSHAKEN. NOT EXTENSIVELY DWELL ON PAST NOR
SEEKING SCAPEGOATS. UNDER NO ILLUSION AS TO FATE LIKELY
TO AWAIT AND INTERESTS.
DETERMINED TO GO DOWN FIGHTING RATHER THAN NEGOTIATE.

ENTERTAIN REALISTIC APPRECIATION OF
WHAT U.S. GOVT CAN AND CANNOT DO AND NOT TRYING TO USE
IT AS CRUTCH. CARRYING CRUSHING BURDEN OF RESPONSIBILITY
FOR FUTURE OF MANY CHILEANS WHO ACCEPTED LEADERSHIP
AND WHO MET COMMUNIST CHALLENGE HEADON. ASSURED BY
AMB, DCOM AND COS SANTIAGO, USG WITH AND NO THOUGHT
BEING GIVEN TO POSSIBILITY OF "PRUDENT DISENGAGEMENT."

~~SECRET~~